Message Text

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INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-04 H-01 INR-07 L-03 NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15 USIA-06 EB-08 COME-00 OMB-01 TRSE-00 STR-04 JUSE-00 /069 W

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R 060835Z MAR 77
FM AMEMBASSY MUSCAT
TO SECSTATE WASHDC 2999
INFO AMEMBASSY ABU DHABI
AMEMBASSY AMMAN
AMEMBASSY CAIRO
AMEMBASSY DOHA
AMEMBASSY IIDDA

AMEMBASSY KUWAIT AMEMBASSY MANAMA AMCONSUL DHAHRAN

USINT BAGHDAD

CONFIDENTIAL MUSCAT 0347

E.O. 11652: GDS

TAGS: PFOR ETRD US MU

SUBJECT: REPRESENTATION ON ARAB BOYCOTT

REF: (A) STATE 043693; (B) STATE 043697

1. SUMMARY. AMBASSADOR HAS CONVEYED TEXT OF SECRETARY'S STATEMENT AND POINTS PARA 1 REF A TO FOREIGN MINISTRY UNDER SECRETARY YUSUF AL-ALAWI, WHOSE SUBSEQUENT COMMENTS WHILE BREAKING NO NEW GROUND AT LEAST REFLECTED SERIOUS INTEREST IN THE TOPIC AND AWARENESS THAT THE TYPE OF NEW LEGISLATION THAT COMES FORWARD IN US CONGRESS COULD HAVE IMPORTANT BEARING ON SUCCESS OR FAILURE OF OVERALL US PEACE EFFORT IN MIDEAST. EMBASSY E/C OFFICER HAD SEPARATE MEETING WITH HEAD OF CENTRAL BANK, YUSUF NIMATALLAH, WHO HAS CONSISTENTLY SHOWN KEEN INTEREST IN BOYCOTT MATTERS. NIMATALLAH IS OPTIMISTIC CONFIDENTIAL

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THAT OMANGOV IN NEAR FUTURE WOULD ACCEPT POSITIVE CERTIFICATE OF ORIGIN IN ALMOST ALL CASES, AND HE FEELS THAT LANGUAGE REFERRING TO BLACKLISTED SHIPPING COULD POSSIBLE BE ELIMINATED FROM LETTERS OF CREDIT. OUR REQUEST FOR MEETING WITH COMMERCE MINISTER ZUBAIR HAS SO FAR GONE UNFULFILLED; MEANWHILE HAVE SENT HIM TEXT OF SECRETARY'S STATEMENT AND COPY OF OUR AIDE MEMOIRE LEFT WITH AL-ALAWI CONTAINING REF A TALKING POINTS.

FOREIGN MINISTER ZAWAWI HAS BEEN OUT OF COUNTRY SINCE REFTELS ARRIVED MARCH 1. END SUMMARY.

2. UNDER SECRETARY AL-ALAWI LISTENED INTENTLY TO AMBASSADOR'S PRESENTATION AND SAID HE WELCOMED THE APPROACH. HE SAID OMAN HOPES ITS USEFUL TRADE WITH U.S. WOULD CONTINUE AND EXPAND WITHOUT BEING INTERRUPTED BY POSSIBLE NEW U.S. LEGISLATION. HE SAID OMAN HAS GIVEN SOME ATTENTION THIS WINTER TO QUESTION OF LANGUAGE USED ON BOYCOTT CERTIFICATIONS. THOUGH IT IS APPROACHING THIS GINGERLY BECAUSE OF GENERAL GUIDANCE ON THESE MATTERS EMANATING FROM CENTRAL BOYCOTT OFFICE IN DAMASCUS. THEORETICALLY, HE SAID, IT IS FOR ARAB LEAGUE COUNCIL AT MINISTERIAL LEVEL TO DECIDE WHAT DEPARTURES FROM THIS GUIDANCE MAY BE MADE BY INDIVIDUAL ARAB STATES, BUT IN PRACTICE OMAN, JUST AS MANY OTHERS, MAKES POLICY RULINGS IN LIGHT OF ITS OWN INTERESTS. ONE SUCH RULING IN OMAN, HE WENT ON AUTHORIZES IMPORTATION REGARDLESS OF BOYCOTT RESTRICTIONS OF ANY ITEMS CONSIDERED ESSENTIAL FOR COUNTRY'S DEFENSE ESTABLISHMENT AND FOR ITS DEVELOPMENT. HE INTIMATED, HOWEVER, THAT THIS IS RATHER CAUTIOUSLY INTERPRETED. AL-ALAWI ALSO EVIDENCED SOME APPREHENSION THAT WHATEVER LEGISLATION MAY FINALLY EMERGE. THERE IS BOUND TO BE SOME ILL-EFFECT ON U.S. POSITION IN MIDEAST AREA SIMPLY BECAUSE IT WILL BE VIEWED BY MANY IN THE REGION AS BEING AIMED AT RENDERING THE ARABS A SETBACK WHETHER OR NOT IT SINGLES OUT THE ARAB STATES FOR SPECIFIC MENTION.

3. THROUGHOUT MEETING WITH E/C OFFICER, NIMATALLAH SHOWED POSITIBE ATTITUDES TOWARD ALLEVIATING OBSTACLES TO U.S.-CONFIDENTIAL

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OMANI TRADE SUCH AS BOYCOTT ISSUE. HE UNDERSTOOD USG OBJECTIONS TO SECONDARY AND TERTIARY BOYCOTT, AND HE STATED THAT AMERICAN FIRMS SHOULD NOT BE REQUIRED TO REFUSE TO DEAL WITH ISRAEL OR OTHER AMERICAN FIRMS. NIMATALLAH PERSONALLY FAVORED POSITIVE CERTIFICATES OF ORIGIN, AND PROMISED TO SPEAK TO COMMERCE MINISTER ZUBAIR IN ORDER TO OVERCOME COMMERCE MINISTRY RESERVATIONS ABOUT UNIFORM ACCEPTANCE OF POSITIVE CERTIFICATION. HE ALSO FELT THAT IN FUTURE SHIPPERS MIGHT NOT HAVE TO STATE THAT TRANSPORTING VESSEL IS NOT ON ISRAEL BLACKLIST, AS IS NOW REQUIRED IN LETTERS OF CREDIT. SINCE OMANGOV AND OMANI FIRMS USE DISCRETION IN CHOOSING SUPPLIERS, NIMATALLAH CONSIDERS OVERT BOYCOTT LANGUAGE BY U.S. EXPORTERS TO BE LARGELY UNNECESSARY. NIMATALLAH BELIEVED THAT STRICT ADHERENCE TO BOYCOTT BY ARAB COUNTRIES WILL BE ERODED GRADUALLY AS TRADE WITH WEST INCREASES; HE GAVE EXAMPLES OF LARGE KUWAITI PRIVATE COMPANIES DOING BUSINESS WITH BLACKLISTED FIRMS EVEN THOUGH KUWAIT GOVERNMENT IS PUBLICLY STRICT.

4. THERE HAS BEEN NO SIGNIFICANT ATTENTION TO THIS ISSUE IN

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